



OPPORTUNITY DAY

RESULT Q3 2023

17 NOVEMBER 2023



CONTENT



- **BUSINESS OVERVIEW**
- **JOINT VENTURE STATUS**
- **HOSPITALITY & TOURISM STATUS**
- **INVESTMENT PROPERTY PROGRAM STATUS**
- **HIGHLIGHT Q3 2023**
- **PERFORMANCE Q3 2023**
- **NEW PROJECT LAUNCH Y2023F**
- **PROJECT TRANSFER PLAN Y2023F**

BUSINESS OVERVIEW

ORIGIN BUSINESS OVERVIEW

RESIDENTIAL CONDOMINIUM & HOUSING

 **25 PROJECTS**
VALUE **84,405 MB**
12,009 UNITS

 **65 PROJECTS**
VALUE **72,356 MB**
29,816 UNITS

 **23 PROJECTS**
VALUE **26,352 MB**
12,786 UNITS

 **45 PROJECTS**
VALUE **57,522 MB**
9,224 UNITS

TOTAL 158 PROJECTS
VALUE 240,635 MB
63,835 UNITS

RECURRING HOSPITALITY & TOURISM

HOTEL



	PROJECTS	KEYS	MB*
TOTAL	44	10,635	58,975
HOTEL & WELLNESS	37	9,407	58,975
HAMPTON	7	1,228	-

*ESTIMATE BY REIT VALUE

RETAIL SPACE



10 LOCATIONS 43,266 SQ.M.

OFFICE SPACE



4 PROJECTS 82,216 SQ.M.

SERVICE



150 PROJECTS
34,000 FAMILIES

NEW BUSINESS ORIGIN NEXT LEVEL



JOINT VENTURE STATUS

JOINT VENTURE STATUS

96 PROJECTS TOTAL | 56,421 MB

CONDOMINIUM

39 PROJECTS

82,301 MB

(INCLUDED JV LANDLORD **10** PROJECTS)



HOUSE

32 PROJECTS

36,400 MB

(INCLUDED JV LANDLORD **23** PROJECTS)



HOTEL & OFFICE

18 PROJECTS

31,950 MB*

(INCLUDED JV LANDLORD **6** PROJECTS)



WAREHOUSE

7 PROJECTS

5,770 MB*



HOSPITALITY & TOURISM STATUS

HOSPITALITY & TOURISM STATUS

OPERATED

7 HOTELS

1,861 KEYS

10,410 MB*



STAYBRIDGE SUITES
THONGLOR

OCCUPANCY RATE 85%



STAYBRIDGE SUITES
BANGKOK
SUKHUMVIT

OCCUPANCY RATE 66%



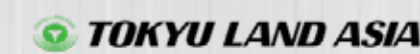
HOLIDAY INN
SRIRACHA

OCCUPANCY RATE 51%



IBIS
HUAHIN

OCCUPANCY RATE 56%



IBIS
PHUKET KATA

OCCUPANCY RATE 64%



IBIS STYLES
KRABI AO NANG

OCCUPANCY RATE 42%



WELLNESS STAY & HOTEL
SUKHUMVIT 107

REGENERATIVE MEDICINE HEALTH CARE
CENTER TO PROVIDE COMPLEMENTARY
HEALTH SERVICES

OCCUPANCY RATE 49%

INVESTMENT PROPERTY PROGRAM STATUS

HAMPTON BRAND MANAGED BY INVESTMENT

PROPERTY 3,215 UNITS

HR HAMPTON
HOTEL & RESIDENCE
MANAGEMENT

Q2 2021



HAMPTON SUITE
SRIRACHA (DUSIT)

239 UNITS

SOLD OUT

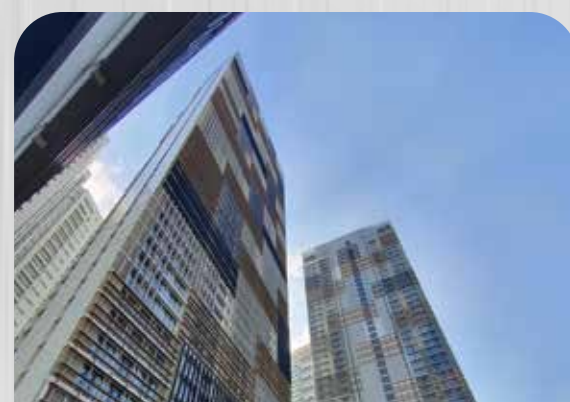


HAMPTON THE
OCEAN SRIRACHA

90 UNITS

SOLD OUT

Q3 2021



HAMPTON
EMPORIUM

250 UNITS

ACCUMULATED
PRESALE **92%**



HAMPTON SUITE
RAYONG

248 UNITS

ACCUMULATED
PRESALE **94%**



HAMPTON
SAMUTPRAKAN

204 UNITS

ACCUMULATED
PRESALE **48%**

Q4 2021



HAMPTON RESIDENCE
PHAYATHAI

169 UNITS

ACCUMULATED
PRESALE **40%**

Q1 2022



HAMPTON NOTTING HILL
RAYONG

230 UNITS

ACCUMULATED
PRESALE **87%**



HAMPTON RESIDENCE
THONGLOR

196 UNITS

ACCUMULATED
PRESALE **51%**

Q2 2022



BRIXTON CAMPUS
BANGSAEN

145 UNITS

SOLD OUT



BRIXTON KASET
SRIRACHA CAMPUS

329 UNITS

ACCUMULATED
PRESALE **76%**



ORIGIN PLACE
BANGNA

239 UNITS

SOLD OUT



BRIXTON
RAYONG

279 UNITS

SOLD OUT



ORIGIN PLAY
BANGSAEN

156 UNITS

SOLD OUT

Q3 2023



GRAND HAMPTON
THONGLOR WORLD

190 UNITS

ACCUMULATED
PRESALE **74%**



THE ORIGIN
KATHU PATONG

186 UNITS

ACCUMULATED
PRESALE **16%**



THE ORIGIN OASIS
BANGSAEN

65 UNITS

ACCUMULATED
PRESALE **20%**

HIGHLIGHT

Q3 2023

HIGHLIGHT Q3 2023

1

**ALL TIME HIGH
PRESALE**

12,472 MB
(+7% YoY)

82%
OF YEARLY TARGET

2

**TAKE UP RATE
Q3 2023**

NEW LAUNCHES **8** PROJECTS

40%*

*OF UNIT LAUNCH

3

NEW JV PROJECTS

11 PROJECTS **15,740 MB**

3 CONDOMINIUM PROJECTS 7,032 MB

8 HOUSE PROJECTS 8,708 MB

JV LANDLORD **7** PROJECTS

*ESTIMATED REIT VALUE

4

FIRST ASSET BACKED

ICO IN **tdx**



5

ACQUIRED **2 HOTELS**



CHIANG MAI
102 KEYS



PHUKET
249 KEYS

6

FIRST OPERATED **2 WAREHOUSES**



RUNGSIT
21,980 SQ.M.



BANGNA KM.19
18,720 SQ.M.

7

TRANSFER ACTIVITIES

6,359 MB
(+43% YoY)

NET PROFIT

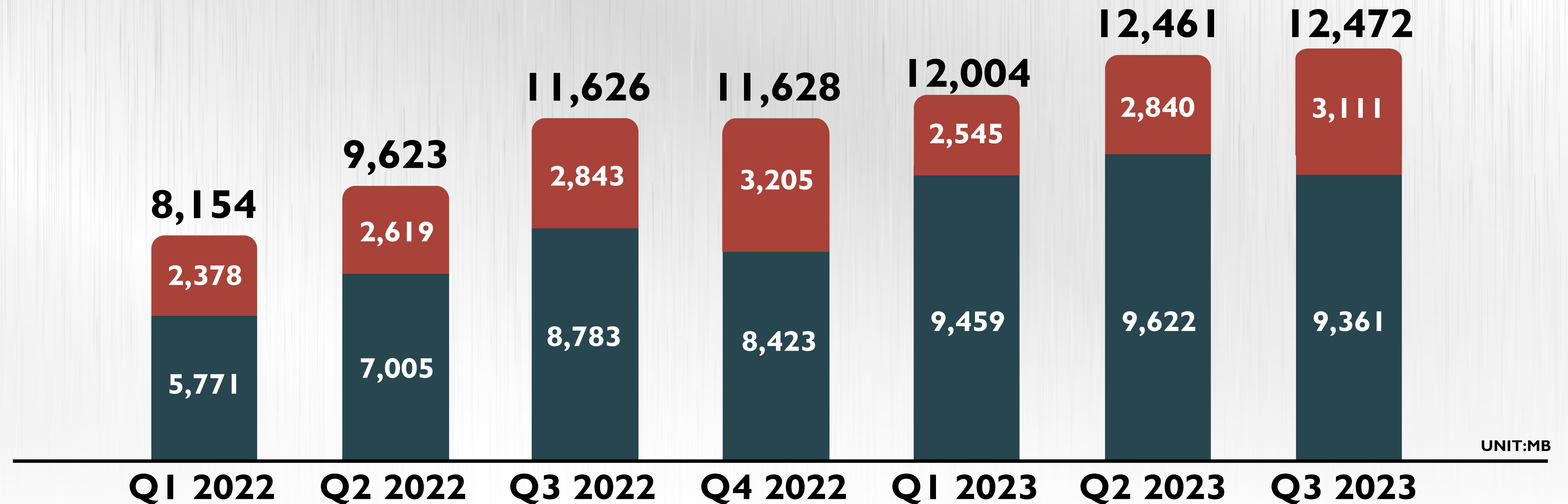
1,000 MB
(+18% YoY)

ORIGIN'S ALL TIME HIGH PRESALES

CONDOMINIUM

HOUSE

PRESALE Q2 2023 **12,472 MB**
(**+7%** YOY)



SUCCESS OF LAUNCHING PROJECT IN Q3 2023



TAKE UP RATE **40%** OF LAUNCHING UNIT

WITHIN 1 MONTH

NEW JOINT VENTURE PROJECT IN Q3 2023

3 PROJECTS

7,032 MB

(INCLUDED JV LANDLORD)
2 PROJECTS

CONDOMINIUM

8 PROJECTS

8,708 MB

(INCLUDED JV LANDLORD)
6 PROJECTS

HOUSE



FIRST ASSET BACKED ICO IN



PARK () RIGIN
PHAYATHAI

PARK () RIGIN
THONGLOR

PARK () RIGIN
PHROM PHONG



ACQUIRED 2 HOTELS



GREEN PALACE

(CHIANG MAI)

102 KEYS



BEEHIVE

(PHUKET)

249 KEYS

FIRST OPERATED WAREHOUSES



RANGSIT

WH 1

OPENING: JULY 2023
AREA **21,980** SQ.M.



BANGNA KM.19

WH 2

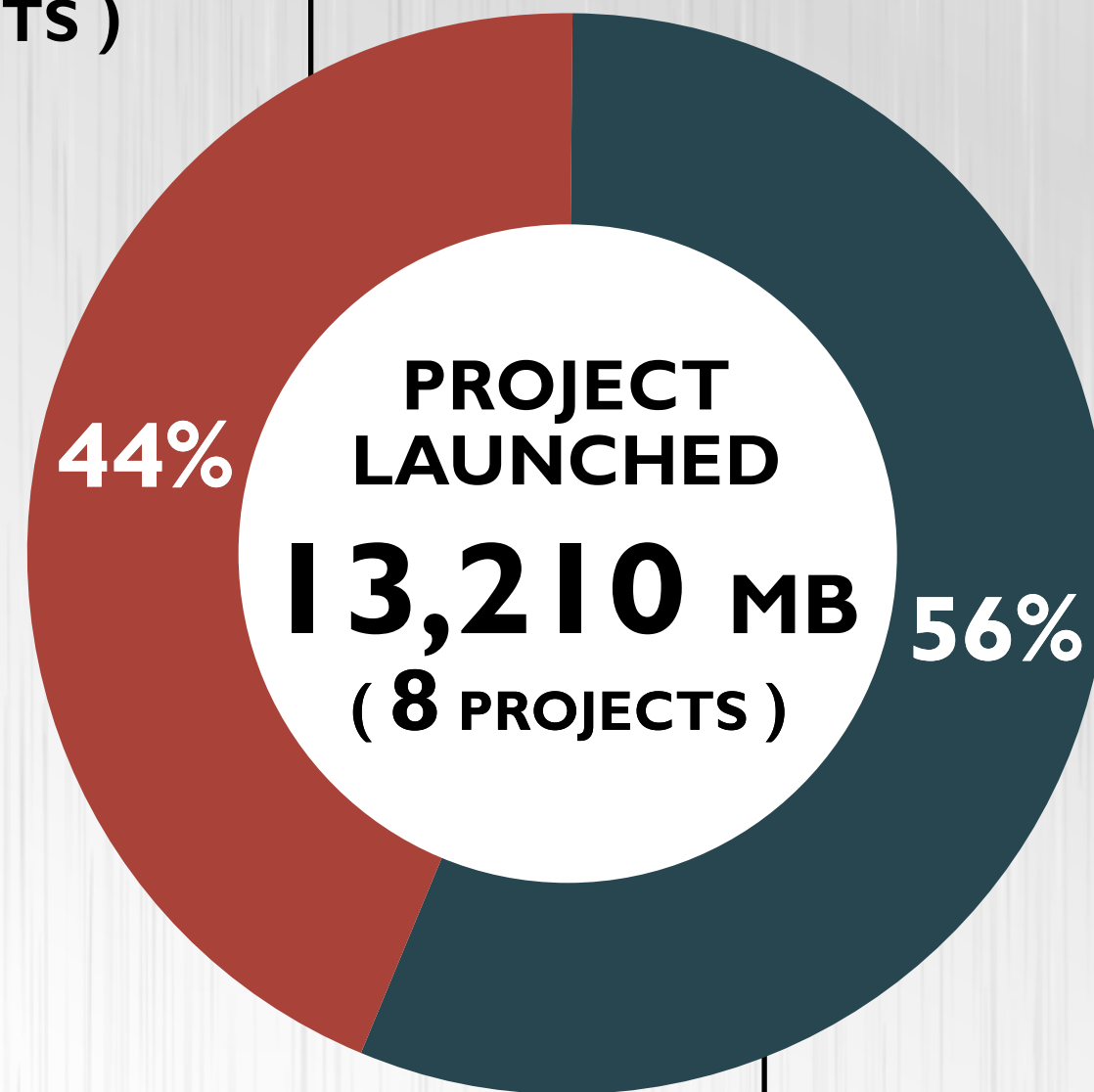
OPENING: SEPTEMBER 2023
18,720 SQ.M.

PERFORMANCE

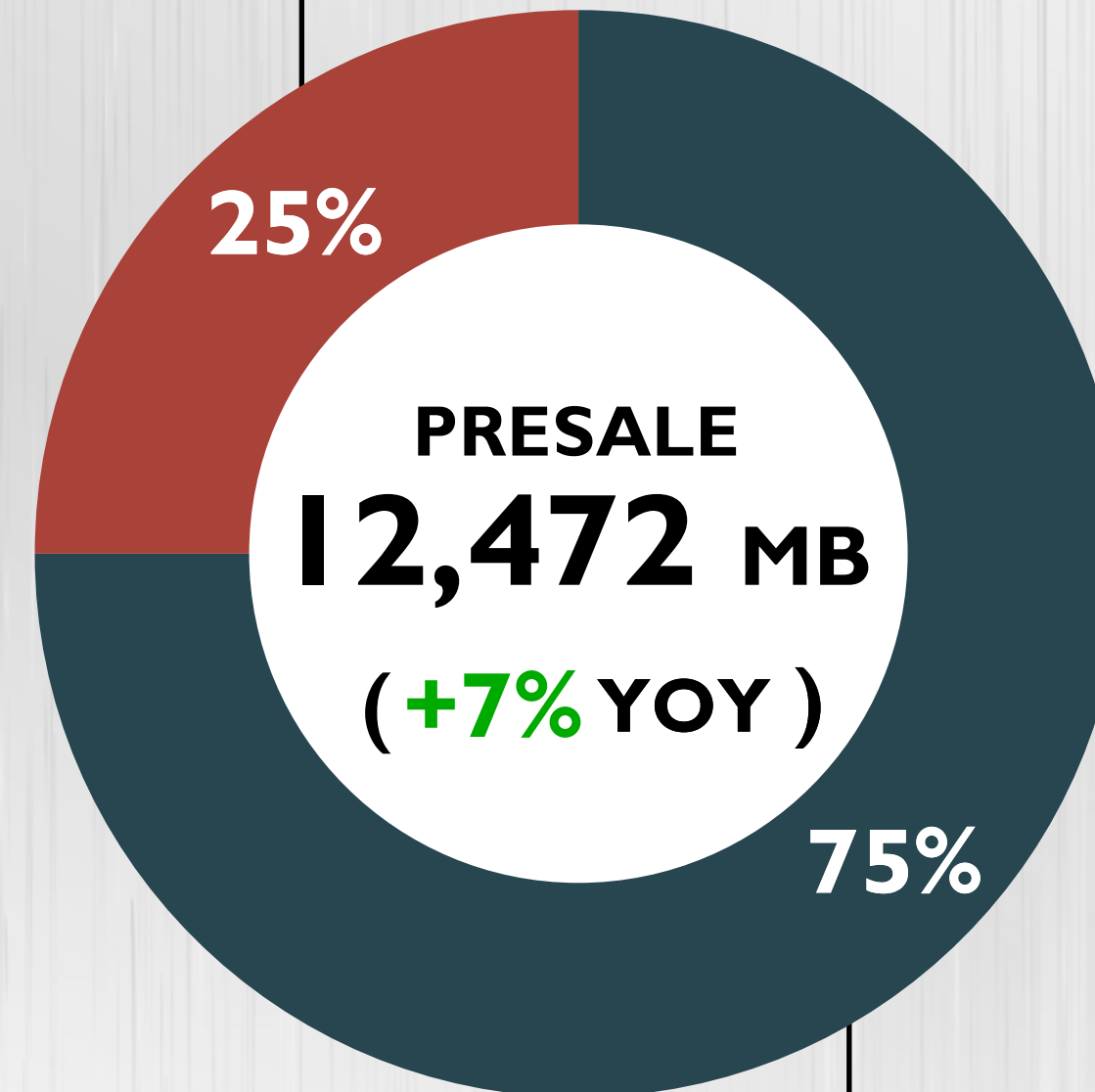
Q3 2023

PERFORMANCE Q3 2023

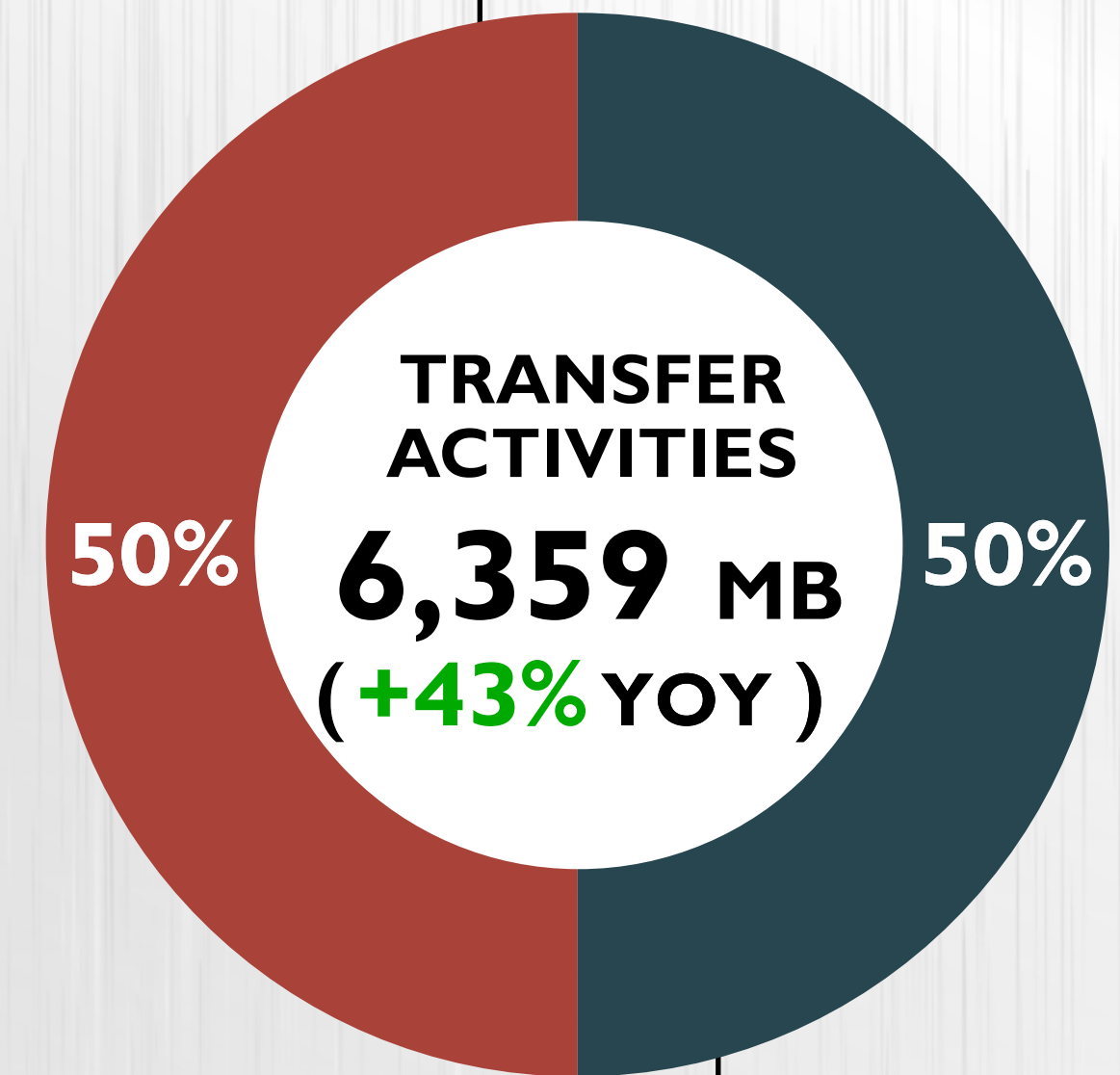
HOUSE
5,800 MB
(3 PROJECTS)



HOUSE
3,111 MB



NON JV PROJECT
3,162 MB



CONDOMINIUM
7,410 MB
(5 PROJECTS)

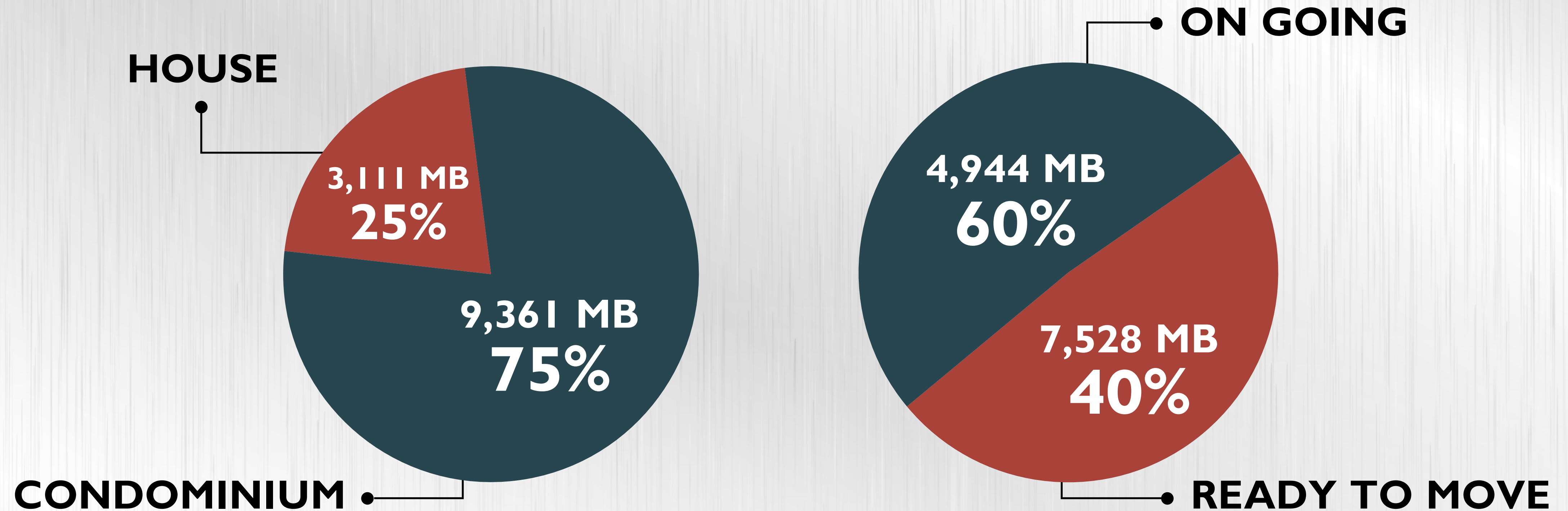
CONDOMINIUM
9,361 MB

JV PROJECT
3,197 MB

TOTAL REVENUE 5,238 MB

NET PROFIT 1,000 MB

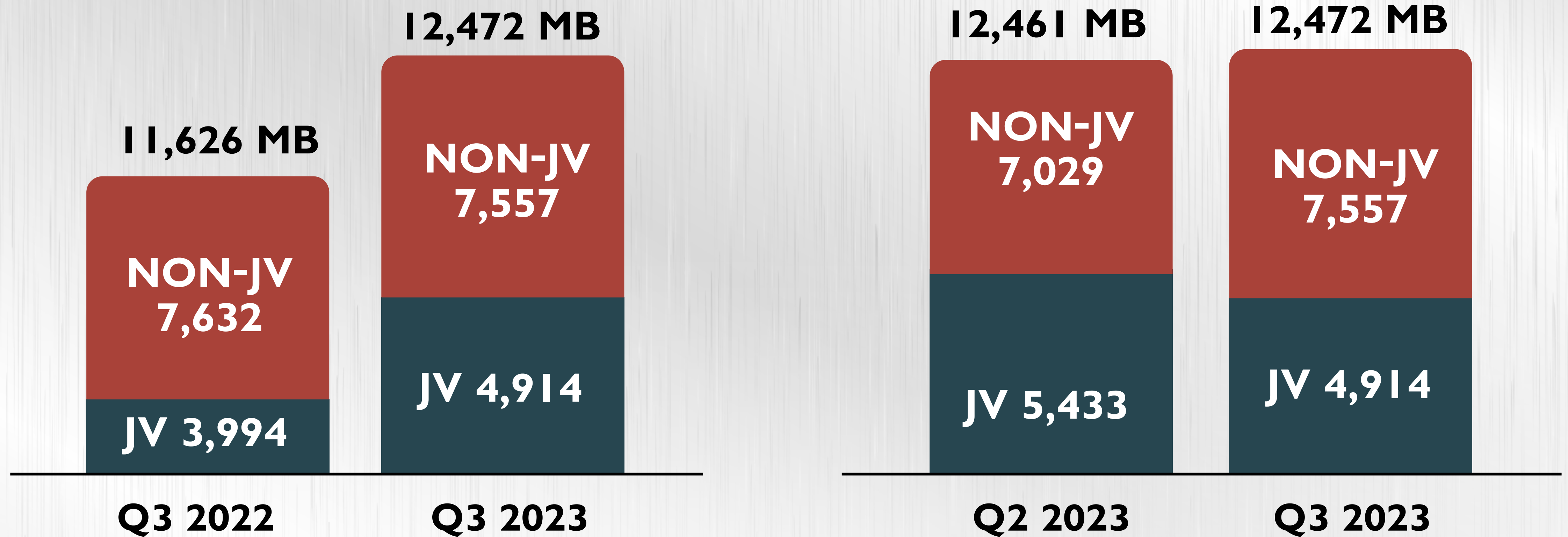
PRESALE Q3 2023



ALL TIME HIGH **12,472 MB** (**+7%** YOY)

+82% OF YEARLY TARGET

PRESALE Q3 2023

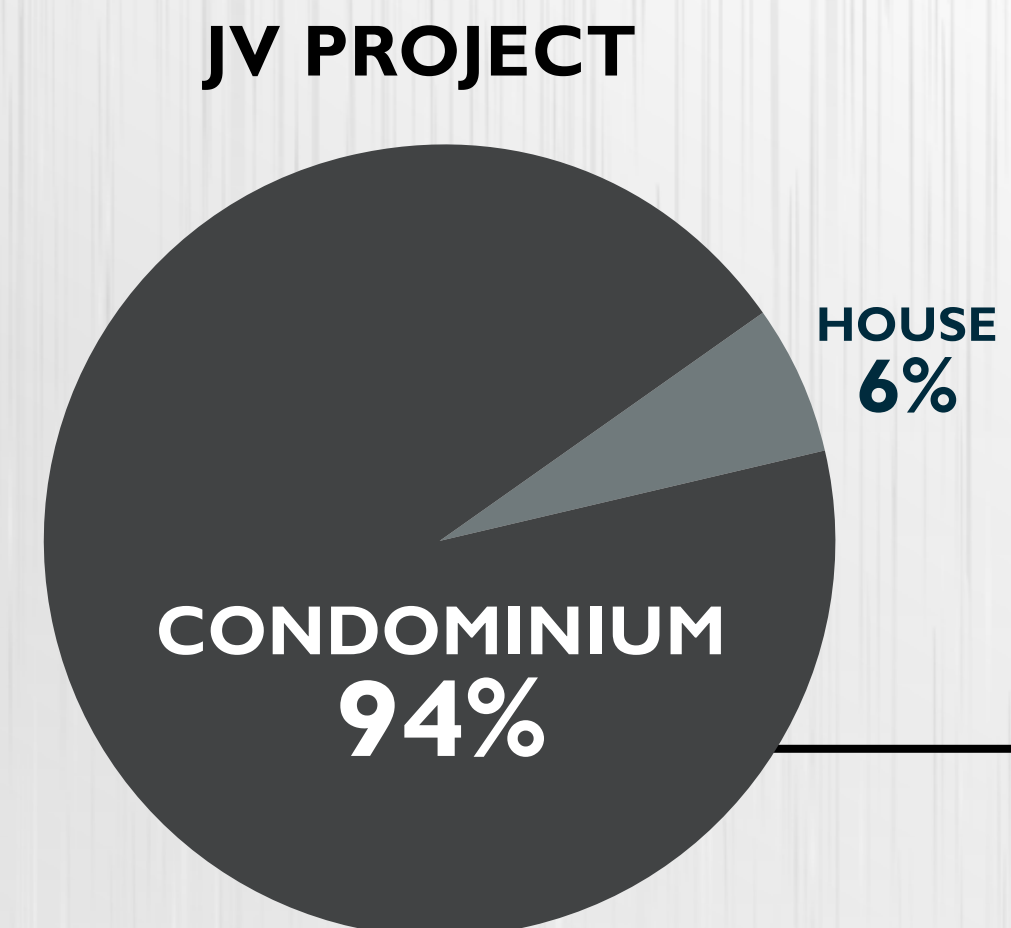
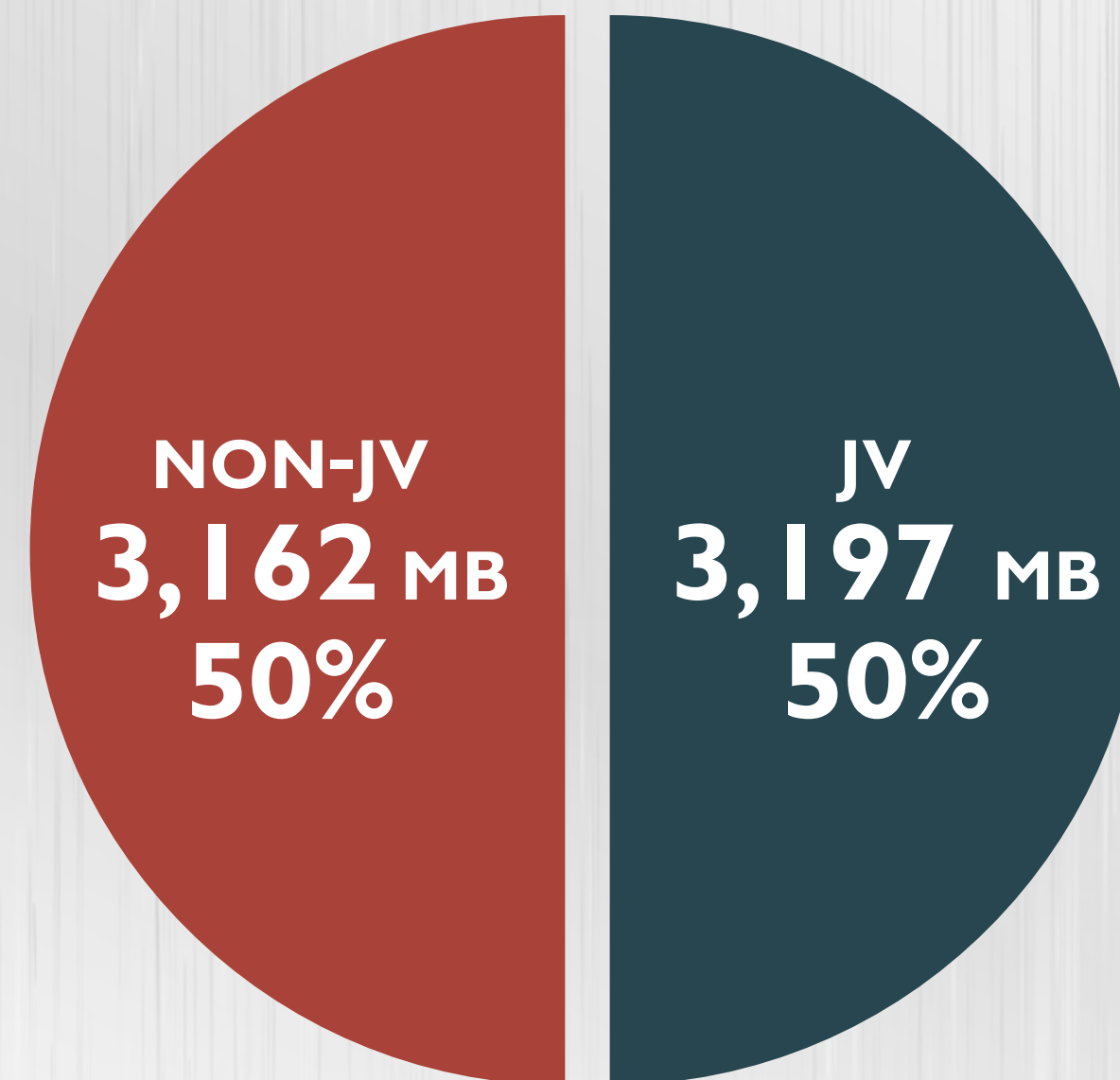
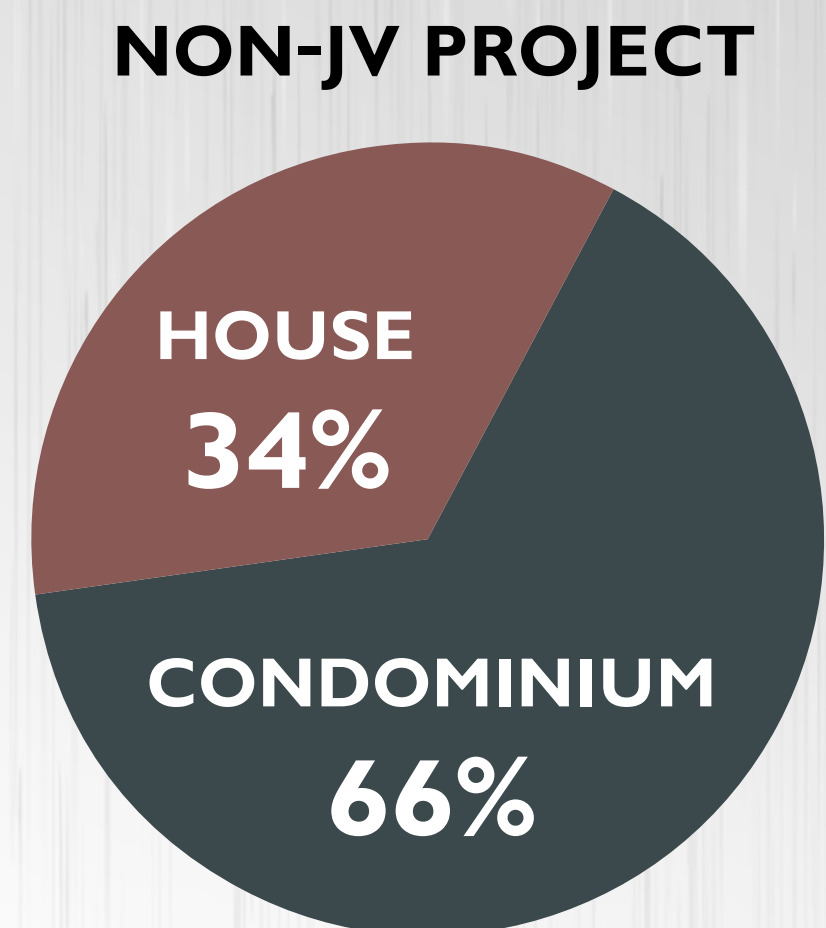


ALL TIME HIGH 12,472 MB

+7% YOY

TRANSFER ACTIVITY Q3 2023

6,359 MB **+43% YOY**



KNIGHTSBRIDGE
PRIME ONNUT

KNIGHTSBRIDGE
SUKHUMVIT THEPHARAK

KNIGHTSBRIDGE
SPACE
RATCHAYOTHIN

PARK ORIGIN
THONGLOR

HAMPTON
SRIRACHA

PARK ORIGIN
CHULA - SAMYAN

THE ORIGIN
LADPRAO - BANGKAPI

BRITANNIA
Home
BANGNA KM.17

BRITANNIA
AMATA-PHANTHONG

BRITANNIA
TOWN
BANGNA KM.17

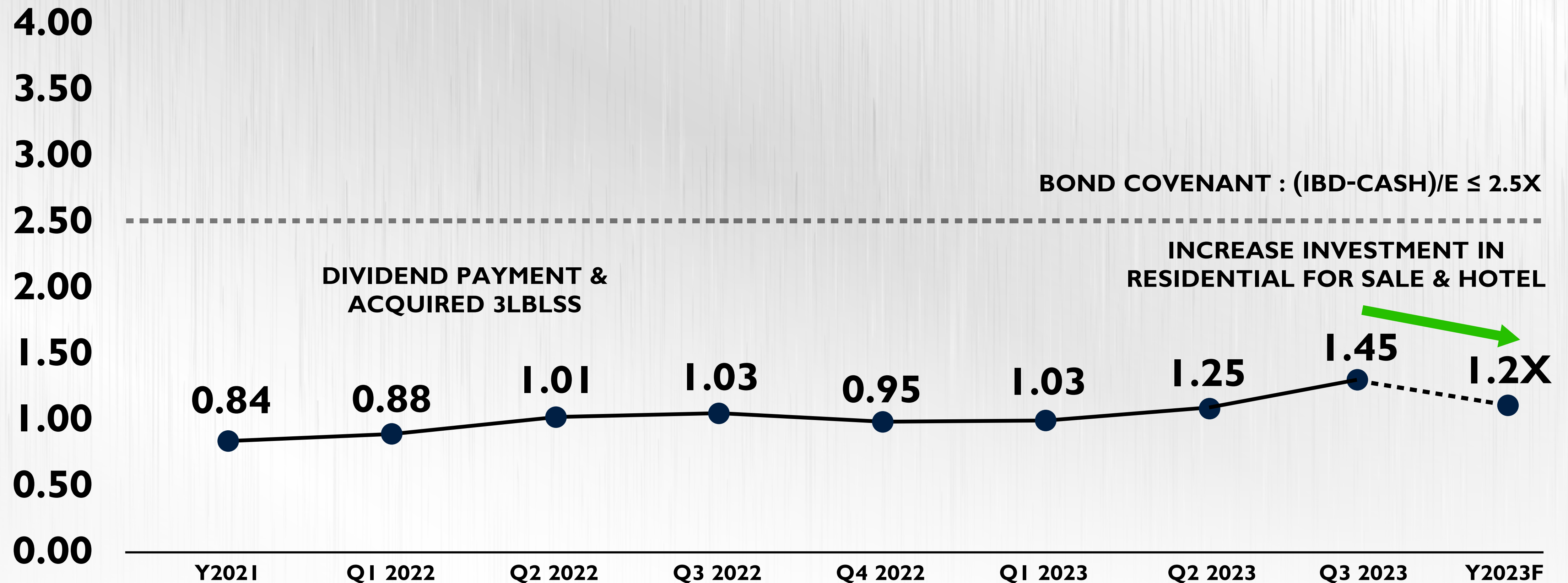
GRAND
BRITANNIA
KHUKHOT STATION

GRAND
BRITANNIA
BANGNA KM.35

THE ORIGIN
SUKHUMVIT - SAILUAT
E22 STATION

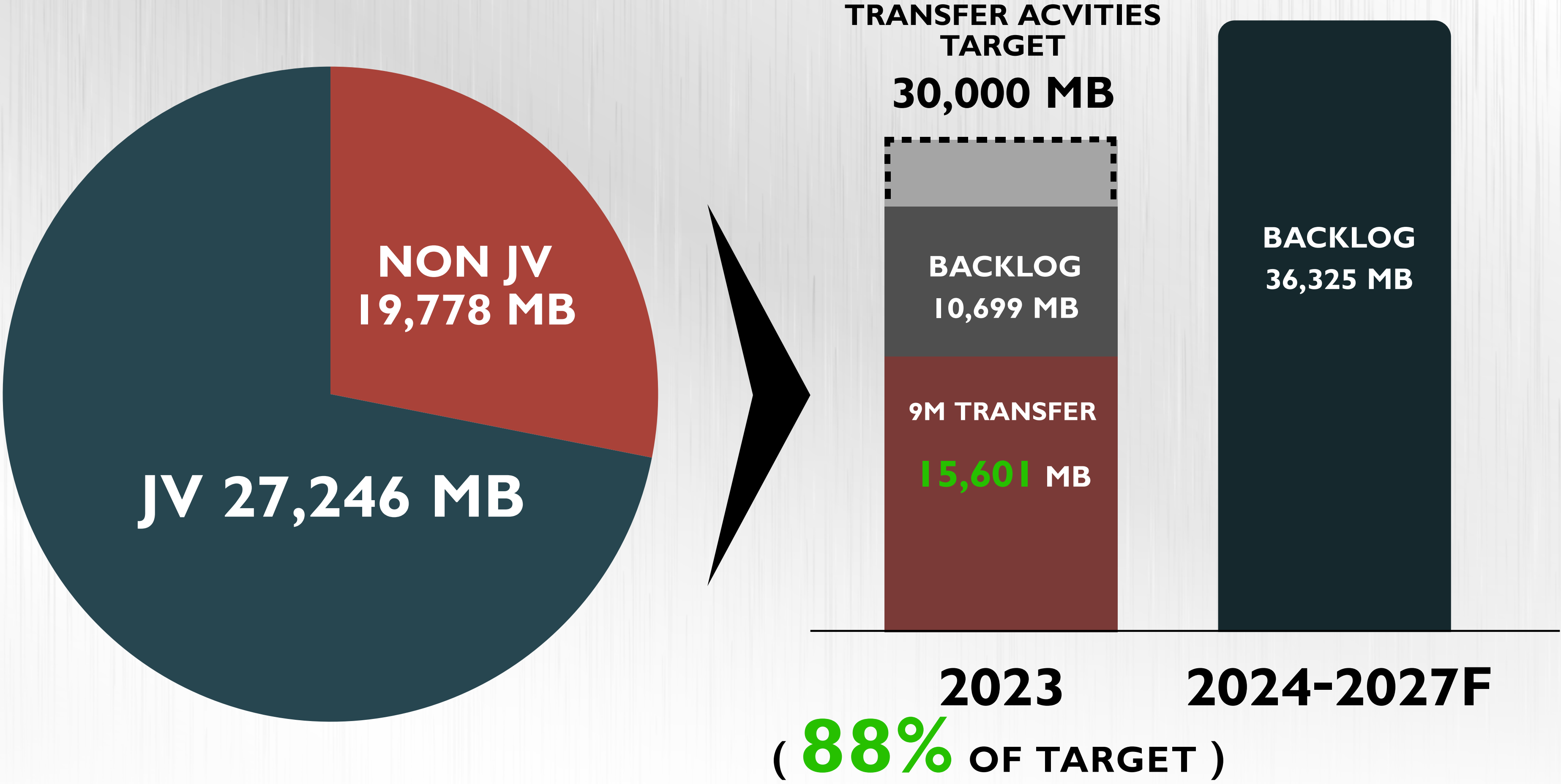
ORIGIN LEVERAGE RATIO Q3 2023

**IBD/E CONTINUOUSLY LOWER THAN BANK / BOND COVENANT
ORIGIN LEVERAGE RATIOS (IBD-CASH)/E**



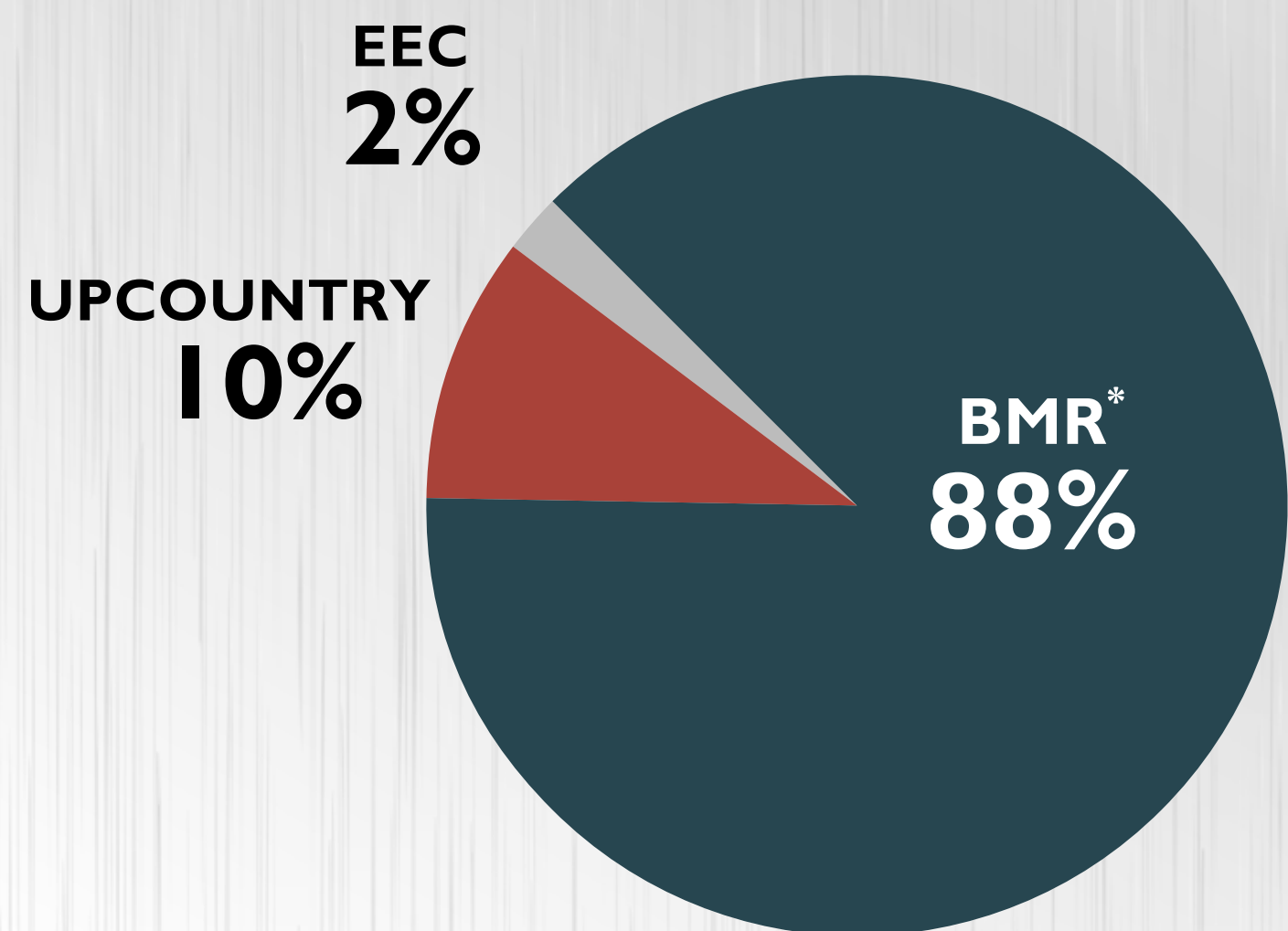
STRONG BACKLOG 47,024 MB

RECOGNIZE REVENUE 2023 - 2027F

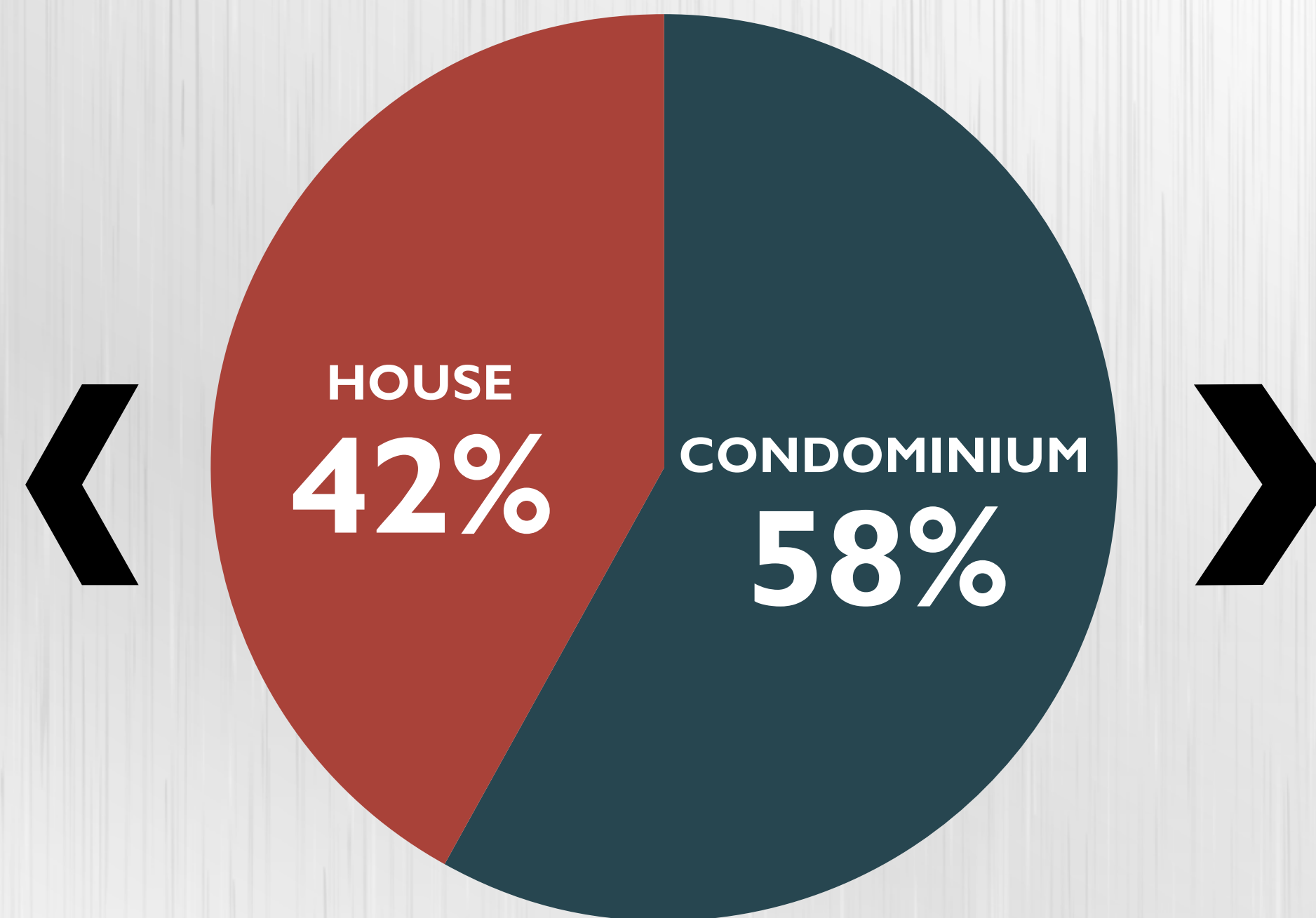


PROJECT LAUNCH Y2023

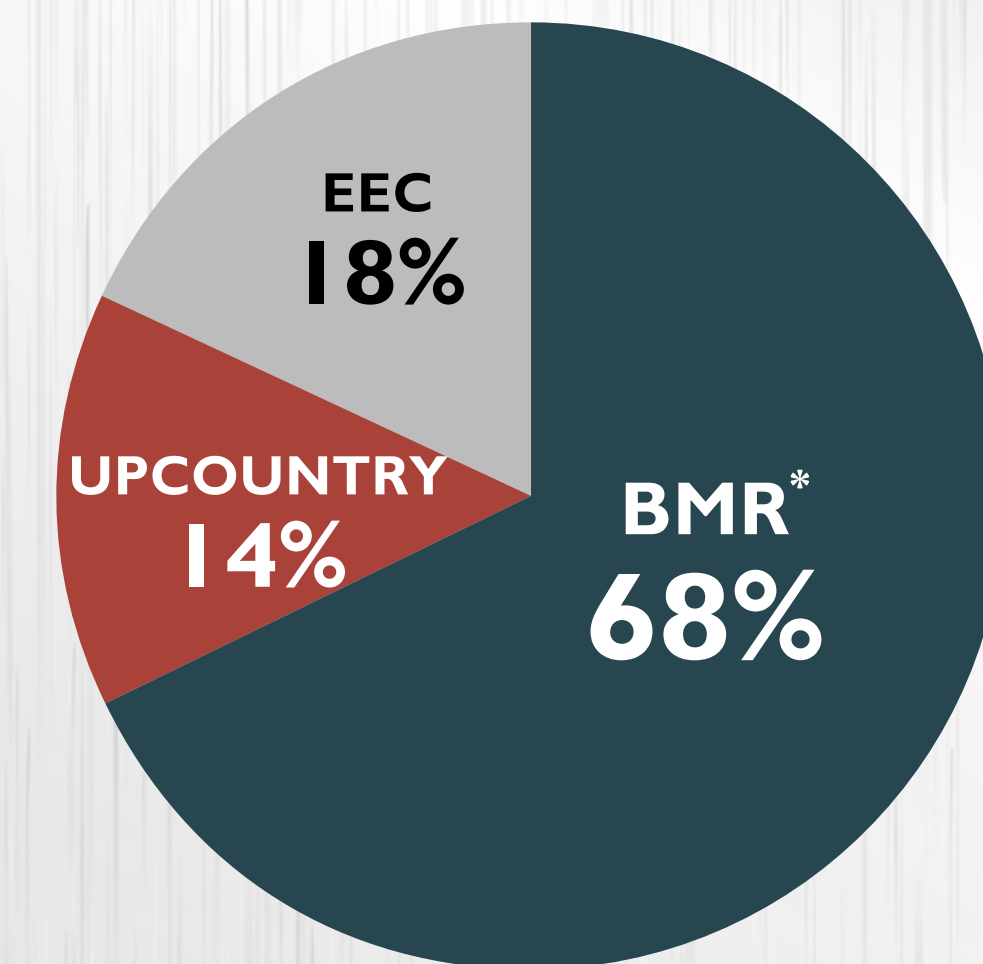
PROJECT LAUNCH IN 2023



HOUSE
20,950 MB



2023F
TOTAL LAUNCHES
50,010 MB



CONDOMINIUM
29,060 MB

PROJECT LAUNCHES IN 2023F

(CONDOMINIUM)

Q1 2023

ORIGIN
PLACE
PHAHOL 59 STATION

KNIGHTSBRIDGE
SPACE
RAYONG

ORIGIN
PLACE
RAMKHAMHAENG 153

— The —
ORIGIN
BANGNA - BANGPAKONG

ORIGIN
PLACE
PHETKASEM

ORIGIN
PLAY
SRI LASALLE STATION

Q2 2023

SO ORIGIN
SIRIRAJ

— The —
ORIGIN
BANGKAE

— The —
ORIGIN
PATTAYA

— The —
ORIGIN
CENTRE PHUKET

— The —
ORIGIN
CAMPUS KHON KAEN

Q3 2023


GRAND HAMPTON
THONGLOR

ORIGIN
PLACE
KHON KAEN

— The —
ORIGIN
OASIS BANGSAEN

— The —
ORIGIN
KHATHU - PATONG

BROMPTON
Pet Friendly
SAMRONG STATION

Q4 2023

SO ORIGIN
PATTAYA

ORIGIN
PLACE
BANGSAEN

— The —
ORIGIN
PINKLAO

— The —
ORIGIN
PHAHOL 57

PROJECT LAUNCHES IN 2023

(HOUSE)

Q1 2023

BRITANIA
MALIWAN

Q2 2023

BRITANIA
AYUTTHAYA

BRITANIA
THEPHARAK-SRINAKARIN

BRITANIA
BANGNA KM.39

Q3 2023

**GRAND
BRITANIA**
WONGWAEN
PRACHAUTID

**GRAND
BRITANIA**
THAWIWATTHANA

BRITANIA
BANGNA-THEPHARAK

Q4 2023

BELGRAVIA
RATCHAPHUREK-NAKORNIN

**GRAND
BRITANIA**
CHAIYAPHUREK
CHANGWATTANA

BRITANIA
BANGNA-SRIVAREE

BRITANIA
WESTGATE

BRITANIA
RATCHAPRUEK
KANCHANAPISEK

BRITANIA
Home
BANGNA - BANGPAKONG
(MANGGON BURAPHA)

BRITANIA
RATCHAPHRUEK 345

BALCO
BANGTAO BEACH

PROJECT LAUNCH IN Q4 2023

(CONDOMINIUM)



PROJECT LAUNCH IN Q4 2023

(HOUSE)



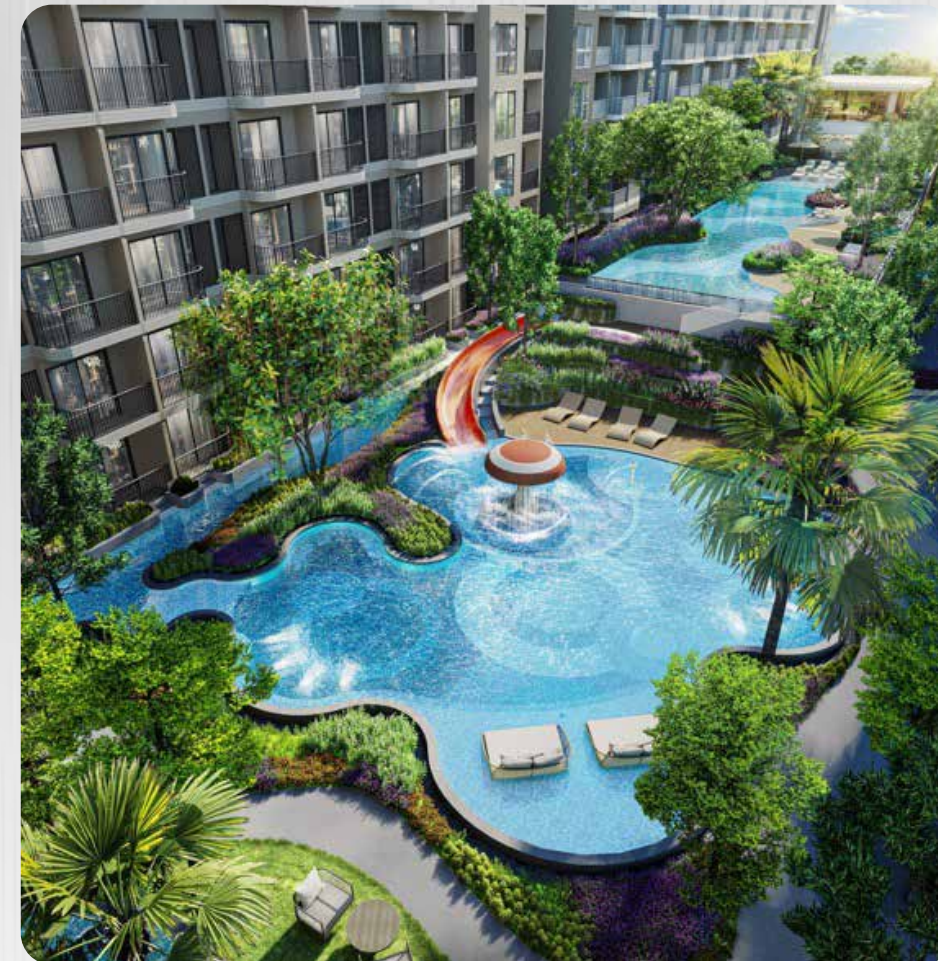
★ PROJECT HIGHLIGHT

SO ORIGIN PATTAYA



CONVENIENCE LOCATION

- 400 M TO MOTORWAY
- 600 M TO LITTLE WALK PATTAYA
- 1.3 KM TO HIGH SPEED RAIL



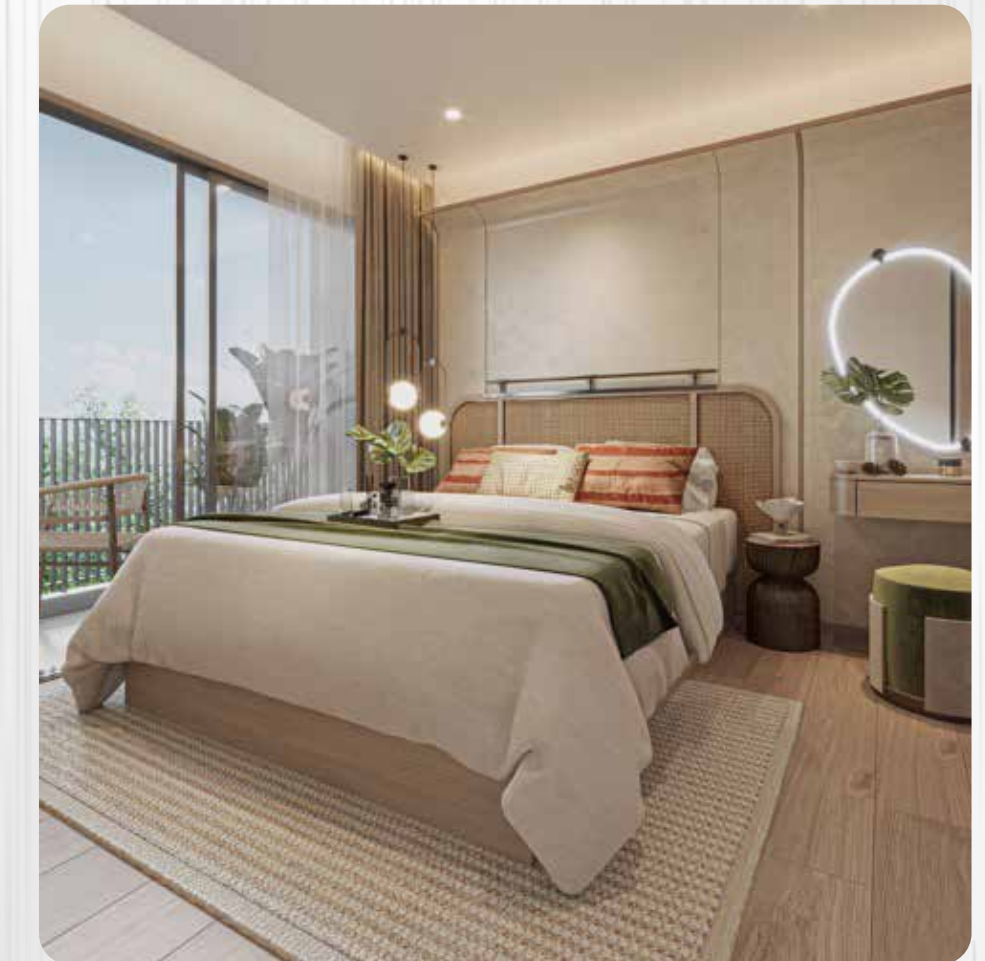
LEISURE LIVING

- DOUBLE SWIMMING POOL
- KIDS WATER PARK
- POOL ACCESS UNITS



GOOD FOR INVESTMENT

- HIGH YEILD UP TO 7% GUARANTEE
- IP LOUNGE AND ALL DAY DINING
- SERVICE PROVIDED



START PRICE AT 2.19 MB

- FULLY FURNISH
- BEST SPECIFICATION
IN SAME CLASS

★ PROJECT HIGHLIGHT

ORIGIN
PLACE
BANGSAEN

BEST LOCATION IN BANGSAEN



**LOCATED ON MAIN ROAD
“LONG-HAD BANGSAEN ROAD”**

**ONLY 350 M. TO LAEMTONG BANGSAEN
ONLY 400 M. TO BURAPHA UNIVERSITY
ONLY 1.5 KM. TO HAD BANGSAEN**

BEST IN CLASS



**THE ONE AND ONLY
“LUXURY RESIDENCE” IN BANGSAEN**

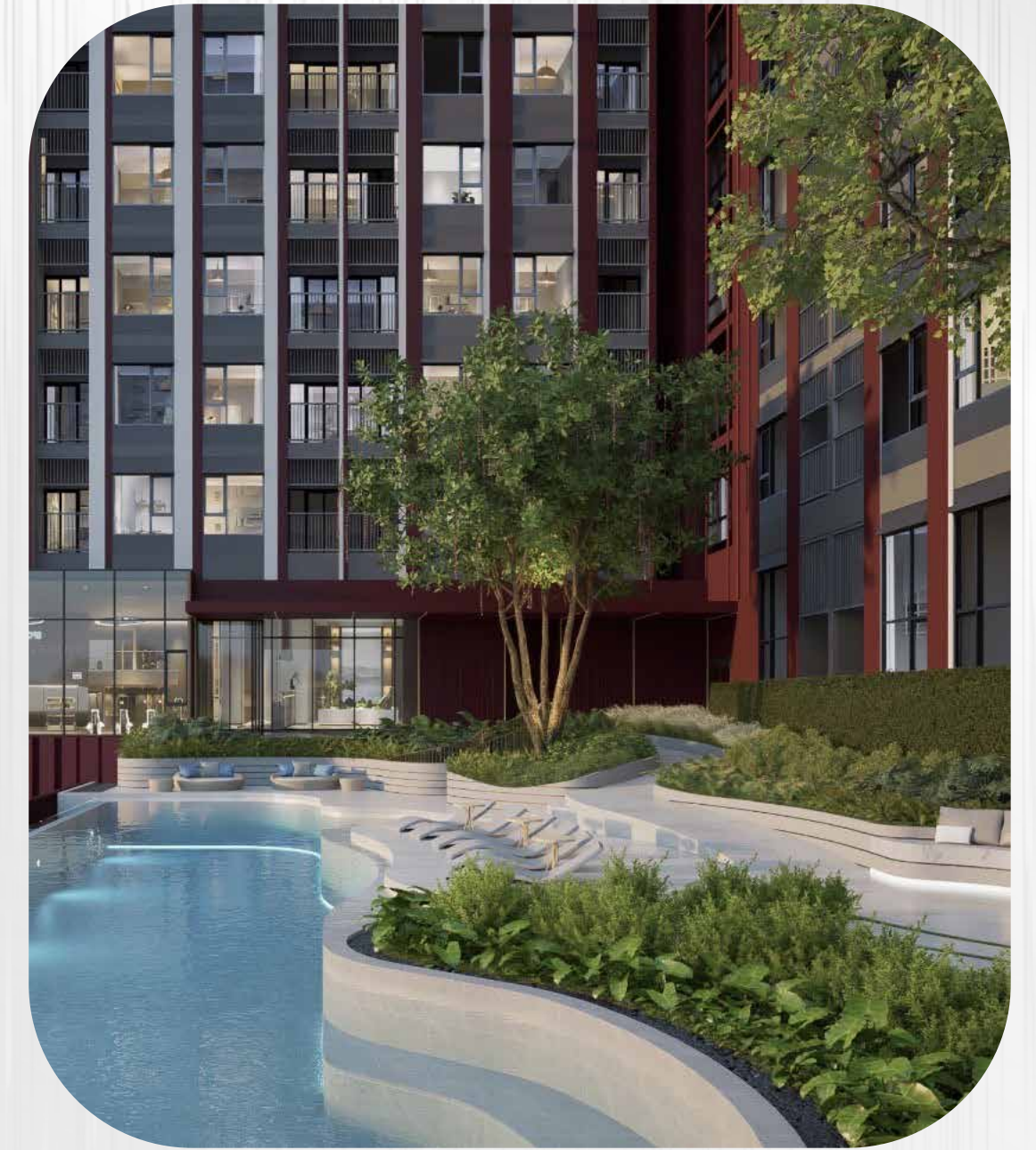
NEW LAYOUT DESIGN (BAY WINDOW)



**EXPERIENCE THE SERENITY
OF LEISURELY LIVING
WITH EXCEPTIONAL
“BAY-WINDOW” DESIGN,
WHICH INVITES THE TRANQUIL
BEAUTY OF NATURE INTO
YOUR OWN SANCTUARY**

★ PROJECT HIGHLIGHT

— The —
ORIGIN
PINKLAO



HUB OF THONBURI

CENTER OF LIFESTYLE : 5 MINS TO CENTRAL PINKLAO
2 STATIONS TO BANGSUE GRAND STATION
BKK GATE OF SOUTHERN PROVINCES

NEW LAYOUT

NEW DUO SPACE LAYOUT
IN AFFORDABLE PRICE
START 2.49 MB

FACILITY

MORE THAN 1,000 SQ.M.
GREENERY COURTYARD
INFINITY EDGE POOL

★ PROJECT HIGHLIGHT

— The — ORIGIN

PHAHOL 57



CONNECTIVITY EASY ACCESS TO MASS TRANSIT

- 2 MINS TO CONNECTING PHAHOLYOTHIN RD.
- ONLY 5 MINS WALK TO BTS PHAHOL 59 STATION (450 M)
- 1 STOP TO BTS WAT PHRASI INTERCHANGE STATION TO PINK LINE (KAERAI-MINBURI)



PREMIUM AFFORDABLE

A REASONABLE PRICE CAME WITH
VARIOUS FACILITIES TO COMPLETE
EVERY ACTIVITY FOR CUSTOMER'S
LIFESTYLE



4-LEG FRIENDS

COMFORTABLY LIVE WITH YOUR PETS
ALONG WITH PET FACILITY
FOR YOUR BELOVED ONE

★ PROJECT HIGHLIGHT

BALCO

BANGTAO BEACH

PROJECT TYPE : POOL VILLA

LAND SIZE : 59-134 SQ.WA

USABLE AREA : 355-490 SQ.M

PRICE RANGE : 27 – 49 MB

35 UNITS PROJECT VALUE 1,250 MB



400 M TO BANGTAO BEACH
400 M TO CATCH BEACH CLUB
2.9 KM TO SURIN BEACH
5.0 KM TO LAGUNA GOLF CLUB

2.6 KM TO BOAT AVENUE PHUKET
2.9 KM TO PORTO DE PHUKET
3.6 KM TO BANGKOK HOSPITAL CLINIC BANGTAO
4.0 KM TO HEADSTART INTERNATIONAL SCHOOL



PROJECT HIGHLIGHT

**GRAND
BRITANIA**
CHAIYAPHUREK-CHANGWATTANA

**LIVE A REFINED AND PRIDE LIFE
123 UNITS PROJECT VALUE 1,250 MB**



**MODERN BRITISH LIFESTYLE
GREEN SPACE AROUND THE AREA
FULLY FACILITIES**

**9.3 KM TO CENTRAL WESTGATE
15.3 KM TO NONTABURI GOVERNMENT CENTER
15.6 KM TO IMPACT ARENA CENTER**

**7.7 KM TO MRT KLONGBANGPAI
14.5 KM TO SI RAT EXPRESSWAY**

★ PROJECT HIGHLIGHT

BRITANIA
Home

BANGNA-BANGPAKONG

THE RHYTHM OF LEISURE THROUGH LIFE
200 UNITS PROJECT VALUE 1,200 MB



**NEW SERIES, BETTER LIVING,
GREEN FACILITIES,
GOOD SOCIETY B-CARE SERVICE**

**0.6 KM TO BURAPHA CITY BANG WUA FRESH MARKET
2 KM TO BANGPAKONG DISTRICT OFFICE
5 KM TO CHULARAT II INTERNATIONAL HOSPITAL**

**3 KM TO CHONBURI-BANGKOK MOTORWAY
6 KM TO BURAPHA WITHI EXPRESSWAY**

★ PROJECT HIGHLIGHT

BRITANIA
BANGNA-SRIVAREE

THE PERFECTION OF YOUR STYLE LIVING
161 UNITS PROJECT VALUE 1,300 MB



MODERN CLASSIC STYLE UNIVERSAL DESIGN
NEAR EXPRESS WAY

0.2 KM TO KING POWER SRIVAREE
6.0 KM TO HUACHIEW UNIVERSITY
9.6 KM TO CENTRAL PARK HOSPITAL
17 KM TO MEGA BANGNA

6 KM TO BURAPHA WITHI EXPRESSWAY
13 KM TO SUVARNABHUMI AIRPORT
MRT EXPANSION PROJECT (SILVER LINE)

★ PROJECT HIGHLIGHT

BRITANIA
RATCHAPRUEK
KANCHANAPISEK

PROJECT TYPE : SINGLE HOUSE & SEMI DETACHED

LAND SIZE : 35-50 SQ.WA

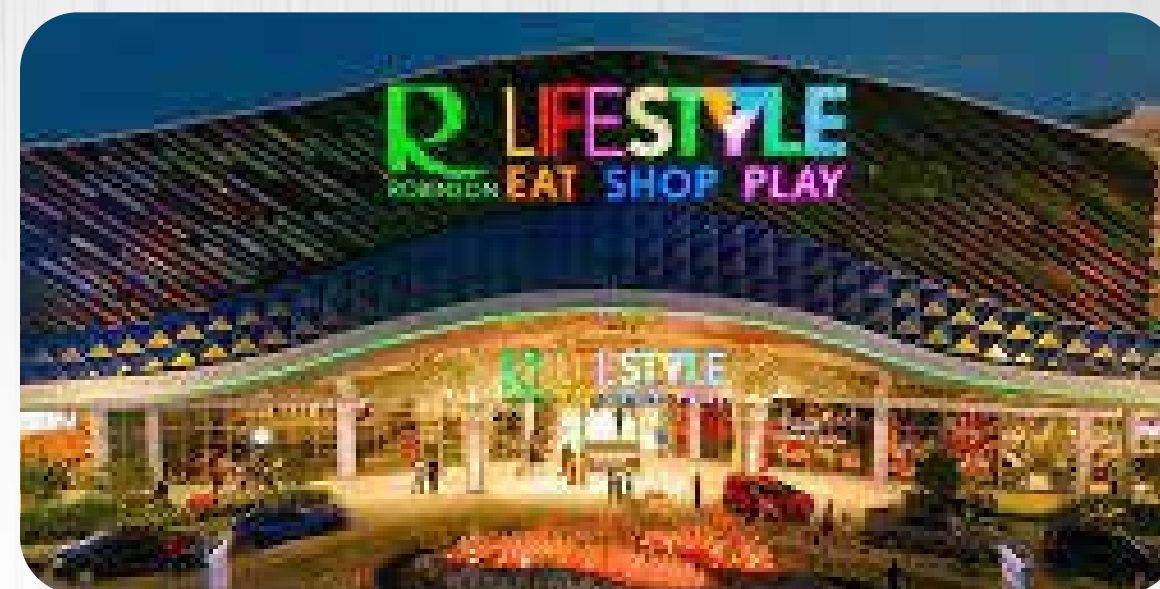
USABLE AREA : 145-190 SQ.M

PRICE RANGE : 4.49-7.00 MB

CRAFT MEANINGFUL MOMENTS
122 UNITS PROJECT VALUE 600 MB



ENGLISH GABLE STYLE HOUSE DESIGN
MAIN GATE & CLUBHOUSE LARGE SIZE
AND USABLE AREA SWIMMING POOL,
FITNESS, CO-WORKING SPACE



0.9 KM TO S. SUNEI MARKET
4.1 KM TO SARASAS WITAED RATCHAPHRUEK SCHOOL
7.7 KM TO PAKKRED 2 HOSPITAL
9.0 KM TO ROBINSON LIFESTYLE RATCHAPREUK



5.7 KM TO DEBSIRIN NONTHABURI SCHOOL
7.5 KM TO SI RAT EXPRESSWAY

★ PROJECT HIGHLIGHT

BRITANIA
RATCHAPHRUEK 345

PROJECT TYPE : SINGLE HOUSE & SEMI DETACHED

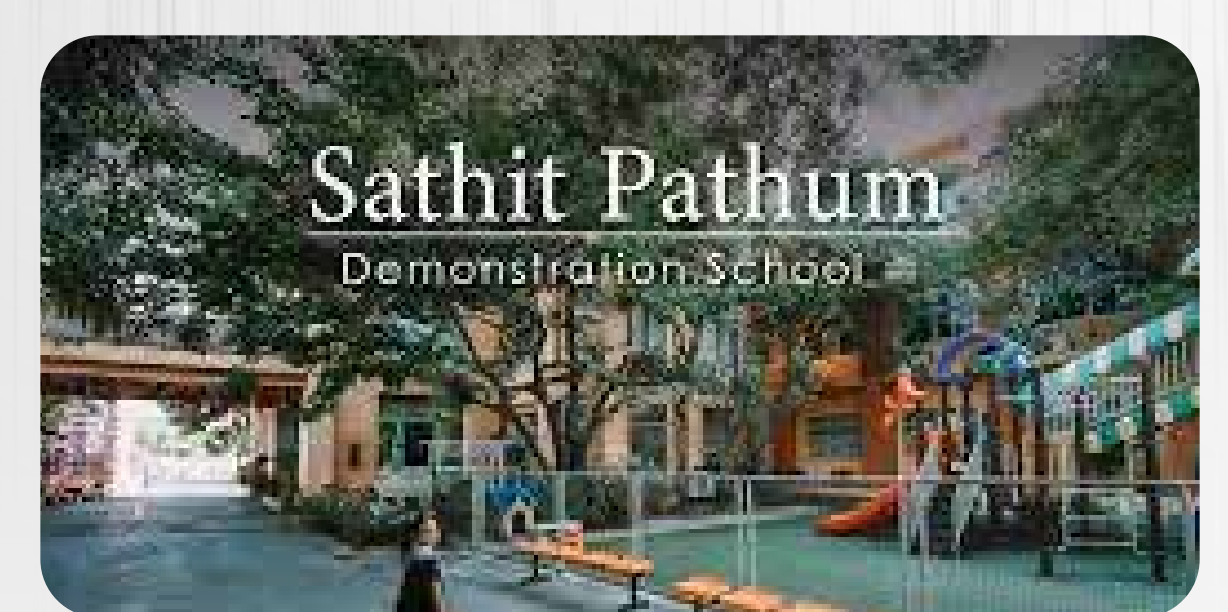
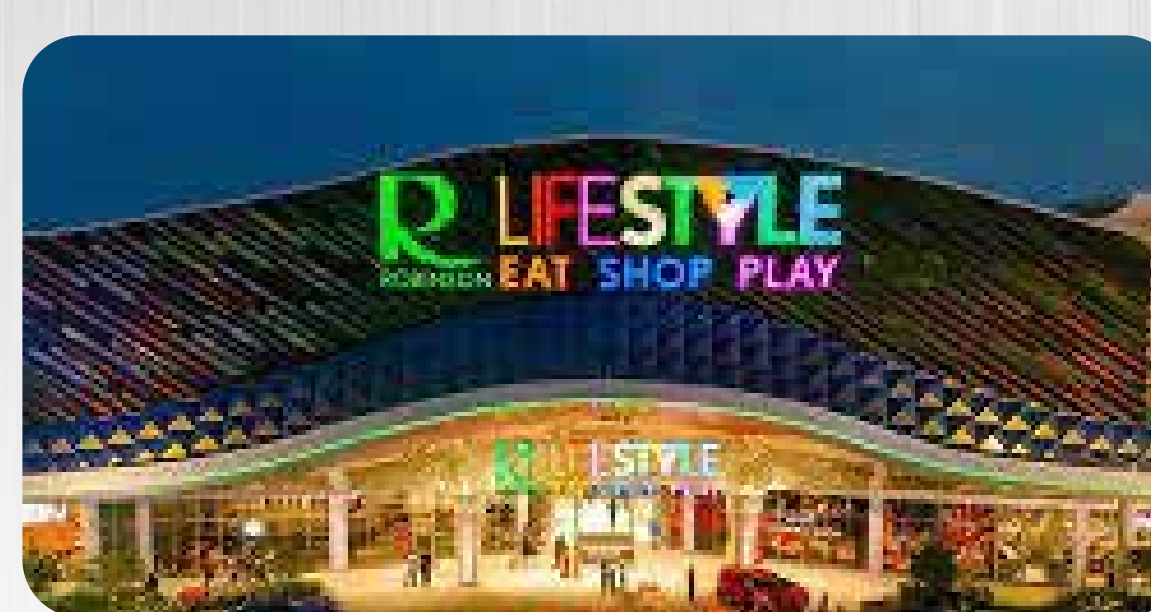
LAND SIZE : 35-50 SQ.WA

USABLE AREA : 145-190 SQ.M

PRICE RANGE : 5-7 MB

CRAFT THE UNIQUENESS OF LIVING

111 UNITS PROJECT VALUE 650 MB



**MAIN GATE & CLUBHOUSE LARGE
SIZE AND USABLE AREA SWIMMING
POOL, FITNESS, CO-WORKING SPACE
KIDS ROOM, BIKE LANE**

**6.0 KM TO PAKKRED HOSPITAL
6.5 KM TO ROBINSON LIFESTYLE RATCHAPHRUEK
8.9 KM TO INDEX LIVING MALL CHAIYAPHUREK**

**9.1 KM TO SATHITPATHUM DEMONSTRATION SCHOOL
17.7 KM TO RANGSIT UNIVERSITY**

★ PROJECT HIGHLIGHT

BRITANIA
WESTGATE

CONNECT TO A GREAT LIFE EXPERIENCE
346 UNITS PROJECT VALUE 2,600 MB



NEAR VARIETY COMMUNITIES
(MALL, SCHOOL, HOSPITAL)

7.3 KM TO CENTRAL WESTGATE
7.4 KM TO IKEA BANGYAI
9.0 KM TO KASEMRAD HOSPITAL

3.7 KM TO MRT KLONGBANGPAI
8.0 KM TO BANGYAI-KANCHANABURI MOTORWAY

TRANSFER PLAN Y2023

PROJECT TRANSFER IN 2023F

(CONDOMINIUM)

Q1 2023

PARK () RIGIN
CHULA - SAMYAN

THE () RIGIN
LADPRAO - BANGKAPI

Q2 2023

PARK () RIGIN
CHULA - SAMYAN

THE () RIGIN
E22 STATION

Q3 2023

PARK () RIGIN
CHULA - SAMYAN

THE () RIGIN
E22 STATION

SOHO BANGKOK
RATCHADA

Q4 2023

SOHO BANGKOK
RATCHADA

ORIGIN
Plug & Play
Ramkhamhaeng Triple Station

ORIGIN
Plug & Play
Ramintra

BRIXTON
RAYONG

BRIXTON
CAMPUS BANGSAEN

PROJECT TRANSFER IN 2023F

(HOUSE)

Q1 2023

BRITANIA
UDON DUSADEE

Q2 2023

BRITANIA
MALIWAN

Q3 2023

BRITANIA
THEPHARAK-SRINAKARIN

BRITANIA
BANGNA KM.39

BRITANIA
AYUTTHAYA

Q4 2023

**GRAND
BRITANIA**
THAWIWATTHANA

**GRAND
BRITANIA**
WONGWAEN
PRACHAUTID

**GRAND
BRITANIA**
CHAIYAPHRUEK
-
CHANGWATTANA

BRITANIA
BANGNA - SRIVAREE

BRITANIA
BANGNA - THEPHARAK

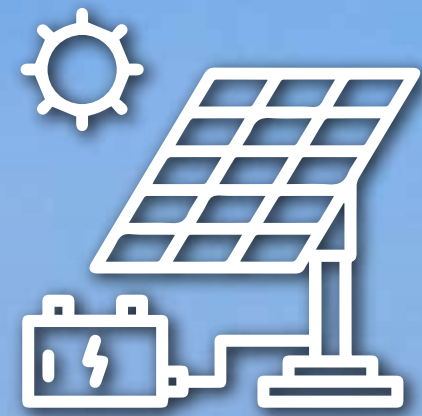
BRITANIA
RATCHAPHRUEK
-
KANCHANAPISEK



NET-ZERO CARBON TARGET

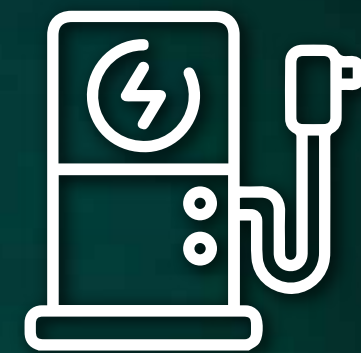
SUSTAINABLE DEVELOPMENT

ORIGIN NET-ZERO CARBON TARGET 2044F



SOLAR PANEL INSTALLATION

- ALL NEW FACILITIES
OF LOW-RISE PROJECTS
- 70% OF NEW SALE
GALLERY



EV CHARGER INSTALLATION

- ALL PROJECT START
TRANSFER IN THIS YEAR



WASTE REDUCTION

- DECREASE 10%
OF WASTE



ENVIRONMENTALLY FRIENDLY MATERIALS

- USE ENVIRONMENTALLY
FRIENDLY MATERIALS
5% AT LEAST



ELECTRICITY CONSUMPTION REDUCTION

- REDUCE ELECTRICITY
CONSUMPTION IN
OFFICES & SALE GALLERY
AT LEAST 10%



THANK YOU



ir@origin.co.th



1498